

How to Use the 4 Levels (1)

- 1. Identify the Outcomes Desired and at which Levels.**
- 2. Identify the ISMs involved.**
- 3. Identify the Included and Excluded Groups involved:** Analyze what is happening in the situation or issue **by and to** the Included and Excluded Groups involved.
- 4. Identify the Strategies and Action Steps at each level for the Included and Excluded Group members involved.**

How to Use the 4 Levels (2)

5. Levels Gap Analysis:

- a) Notice if you have levels with no outcomes or strategies, and then determine if any outcomes or strategies would be helpful at those levels.
- b) Notice if you missed any relevant Included or Excluded Groups
- c) Make sure your strategies and action steps are likely to yield your outcomes and changes. *The strategy or action at one level can yield an outcome or change at another level.*